



**NOTICE OF INVITATION TO TENDER N° A-LAO035-2025-0024**

**Title: Procurement of medical equipment for Khun Kham hospital in Khammouane province  
(goods)**

*In the framework of Programme LAO/035 receiving financial support from the governments  
of the Grand Duchy of Luxembourg and the Lao PDR*

This notice of invitation is launched by and according to the procedures of LuxDev, Luxembourg agency for development and Cooperation, on behalf of programme LAO/035 receiving financial support from the governments of the Lao PDR and of the Grand Duchy of Luxembourg.

**1. IDENTIFICATION AND FINANCING OF THE PROJECT/PROGRAMME**

- a) Title: LAO/035 Health and Nutrition Programme
- b) Source of financing: The government of Lao PDR and the government of the Grand Duchy of Luxembourg as set out in the programme's bilateral agreement dated 05.12.2022
- c) Status of financing: Approved

**2. IDENTIFICATION OF THE CONTRACT**

- a) Type of contract: Goods
- b) Object: Procurement of medical equipment for Khun Kham hospital in Khammouane province
- c) Number: A-LAO035-2025-0024
- d) Number de lots: 3

**Lot 1:** Surgical and neonatal equipment

**Lot 2:** Hospital furniture and patient transport equipment

**Lot 3:** Surgical and resuscitation instruments

- e) Grouping of lots: possible; tenderer can apply for one or more lots. The same tenderer may submit an offer for one or more lots and be awarded one or more lots. To be awarded several lots, a bidder must cumulatively satisfy the evaluation criteria.

**3. ELIGIBILITY AND EVALUATION CRITERIA**

- a) Origin: No restriction
- b) Eligibility: Economic operators satisfying the criteria included in the statement of good standing and in the ethics clauses of the general regulations.
- c) Evaluation: the award will be made lot by lot to the most economically advantageous tender on the basis of price, but according to the most advantageous combination for the program. The contracting authority reserves the right to award lots or groups of lots that can be combined to be awarded to the same tenderer, if they are more technically and economically advantageous for the project.

A single or several lots may be awarded to the same company, if the company cumulatively meets the evaluation criteria, i.e. the administrative and technical criteria

- d) Variants: No variants will be considered

**4. LOCATION AND TIMEFRAME**

- a) Location of the programme: Vientiane Capital, Lao PDR



---

HEALTH AND NUTRITION PROGRAMME • LAO/035

---

- b) Terms and place of delivery: Delivered duty paid (DDP) to Khammouane Province
- c) Performance period of the contract: 4 months
- d) Validity period of tenders: 120 days from the time limit for receipt of tenders

## 5. DEFINITIONS

- a) Awarding authority: Lux-Development
- b) Contracting authority: Lux-Development
- c) Beneficiary: Khun Kham hospital
- d) Supervisor: to be appointed at a later stage
- e) Donor: Grand Duchy of Luxembourg
- f) Donor's representative: Lux-Development

## 6. TENDER DOSSIER (TD)

- a) How to obtain the TD: The TD may be obtained free of charge via the following email address:

Email: [procurement.opevte@luxdev.lu](mailto:procurement.opevte@luxdev.lu)

- b) Consultation of the dossier: The TD may be consulted at the address mentioned above
- c) Written notifications and communications must be sent to the following address:

**The Operational Pool Office (Lux-Development)**

Dongpayna Road, Saphanthong Neua Village, Sisattanak District, Vientiane Capital, Lao PDR

Email: [procurement.opevte@luxdev.lu](mailto:procurement.opevte@luxdev.lu)

- d) Deadline for requests for additional information: 14 days before the deadline for submission of tenders
- e) Deadline for providing explanations to tenderers: 8 days before the deadline for submission of tenders

## 7. LANGUAGE, CURRENCY, RECEIPT AND OPENING OF TENDERS

- a) Language: English
- b) Currency: USD
- c) Address for receipt and opening: One original and two copies and a scanned file on USB. The bill of prices in Excel format and the detailed description of the goods in Word format must also be provided on the USB to:

Lux-Development Asia Office - Vientiane

Dongpayna Road, Saphanthong Neua Village, Sisattanak District, Vientiane Capital, Lao PDR

- d) Deadline for receipt of tenders: **27.06.2025 at 10h00** (Laos's local time)
- e) Date and time of the public opening session: Immediately after the deadline for submission

## 8. GUARANTEES

- a) Tender guarantee:
  - Lot 1: 2,600 USD
  - Lot 2: N/A
  - Lot 3: N/A
- b) Performance guarantee: 10% of the value of the contract



c) Other guarantees: see TD

## **9. PAYMENTS**

All eligible payments which are part of this contract will be processed by Lux-Development on behalf of programme LAO/035.

## **10. INFORMATION MEETING AND/OR SITE VISIT**

A non-mandatory information meeting (online or in person) will take place on **30.05.2025** at Programme LAO/035 office at 4th floor, Lao – Italian Building, Fa Ngum road, Phiawat Village, Sisattanak District Vientiane Capital, Lao PDR at **09h30** (Laos's local time).

## **11. COMPLEMENTARY OR ADDITIONAL SERVICES**

This contract does not include any complementary or additional acquisition of goods. In the event where complementary or additional acquisition of goods would be required (initially not included), its value will be limited to a maximum of 50% of the initial value of the contract. When several successive amendments are made, this limit applies to the value of each amendment.

## **12. ADDITIONAL INFORMATION**

Negotiation is allowed under this tender procedure. The evaluation committee may, if it deems necessary, enter into negotiations with (i) the sole tenderer that has submitted an offer, or (ii) the tenderer that, under the terms of the TD, has submitted the highest ranked offer, or (iii) tenderers that have submitted tenders which are substantially compliant and economically most advantageous provided that there are no fully compliant and economically advantageous offers, and without fundamentally amending the initial provisions of the contract and in accordance with the principle of treating economic operators on equal terms.

If no technically substantially compliant offer is received for a lot, the contracting authority reserves the right to modify the list of items in this lot.