



**HEALTH AND NUTRITION PROGRAMME • LAO/035**

**NOTICE OF INVITATION TO TENDER N° A-LAO035-2026-0103**

**Title: Procurement of Medical equipment for four provincial hospitals in Lao PDR (Goods)**

*In the framework of programme LAO/035 receiving financial support from the governments of the Grand Duchy of Luxembourg and the LAO PDR*

This notice of invitation is launched by and according to the procedures of LuxDev, Luxembourg agency for development and Cooperation, on behalf of Health and Nutrition Programme LAO/035 receiving financial support from the governments of the Grand Duchy of Luxembourg and the LAO PDR.

**1. IDENTIFICATION AND FINANCING OF THE PROJECT/PROGRAMME**

- a) Title: programme LAO/035
- b) Source of financing: The government of LAO PDR and the government of the Grand Duchy of Luxembourg as set out in the programme's bilateral agreement dated 05 December 2022.
- c) Status of financing: Approved

**2. IDENTIFICATION OF THE CONTRACT**

- a) Type of contract: Goods
- b) Title: Procurement of Medical equipment for four provincial hospitals in Lao PDR
- c) Number: A-LAO035-2026-0103
- d) Number of lots: 09 lots
  - Lot 1: Patient monitoring and diagnostics
  - Lot 2: Life support & Critical care
  - Lot 3: Maternal & Neonatal care
  - Lot 4: Theatre capital equipment
  - Lot 5: Specialized Imaging & Ophthalmology
  - Lot 6: Surgical instruments
  - Lot 7: General Medical Utility & Furniture
  - Lot 8: Sterilization & CSSD
  - Lot 9: Point of Care Lab
- e) Grouping of lots: tenderers can apply for one or more lots. The same tenderer may submit an offer for one or more lots and be awarded one or more lots. To be awarded several lots, a bidder must cumulatively satisfy the evaluation criteria.

**3. ELIGIBILITY AND EVALUATION CRITERIA**

- a) Origin: No restriction
- b) Eligibility: Economic operators satisfying the criteria included in the statement of good standing and in the ethics clauses of the general regulations.
- c) Evaluation: The administratively compliant, substantially technically compliant and most economically advantageous tender on the basis of price will be granted the contract (lot by lot), but according to the most advantageous combination for the program.
- d) Variants: No variants will be considered



---

HEALTH AND NUTRITION PROGRAMME • LAO/035

---

#### 4. LOCATION AND TIMEFRAME

- a) Location of the project/programme: 4<sup>th</sup> floor, Lao – Italian Building, Fa Ngum road, Phiawat Village, Sisattanak District Vientiane Capital, Lao PDR, Vientiane Capital, Lao PDR.
- b) Terms and place of delivery: DDP to Vientiane, Khammouane, Bokeo and Bolikhamxay provincial hospitals, Lao PDR
- c) Performance period of the contract: Five (05) months for each lot (up to the provisional acceptance). If a same tenderer is awarded several lots, the performance period is not cumulative.
- d) Validity period of tenders: 120 days from the time limit for receipt of tenders

#### 5. DEFINITIONS

- a) Awarding authority: Lux-Development
- b) Contracting authority: Lux-Development
- c) Beneficiary: Vientiane, Khammouane, Bokeo and Bolikhamxay provincial hospitals, Lao PDR.
- d) Supervisor: to be appointed at a later stage
- e) Donor: Grand Duchy of Luxembourg
- f) Donor's representative: Lux-Development

#### 6. TENDER DOSSIER (TD)

- a) How to obtain the TD: The TD may be obtained free of charge via the following email address:  
Email: [procurement.opevte@luxdev.lu](mailto:procurement.opevte@luxdev.lu)
- b) Written notifications and communications must be sent to the following address:  
Lux-Development Asia Office - Vientiane  
Dongpayna Road, Saphanthong Neua Village, Sisattanak District, Vientiane Capital, Lao PDR  
Email: [procurement.opevte@luxdev.lu](mailto:procurement.opevte@luxdev.lu)
- c) Deadline for requests for additional information: fourteen (14) days before the deadline for submission of tenders
- d) Deadline for providing explanations to tenderers: eight (08) days before the deadline for submission of tenders

#### 7. LANGUAGE, CURRENCY, RECEIPT AND OPENING OF TENDERS

- a) Language: English
- b) Currency: USD
- c) Address for receipt and opening: **One original and two copies and a complete scanned file include digital versions full tender, and the brochures on USB.** The bill of quantity and unit prices in Excel format and the detailed description of the goods in Word format must also be provided on the USB to:

Lux-Development Asia Office - Vientiane  
Dongpayna Road, Saphanthong Neua Village, Sisattanak District, Vientiane Capital, Lao PDR

- d) Deadline for receipt of tenders: **08.06.2026 at 10:00 (local Laos time)**
- e) Date and time of the public opening session: Immediately after the deadline for submission



## 8. GUARANTEES

- a) Tender guarantee: Not required
- b) Performance guarantee: 10% of the value of the contract
- c) Other guarantees: see TD

## 9. PAYMENTS

All eligible payments which are part of this contract will be processed by Lux-Development on behalf of programme LAO/035.

## 10. INFORMATION MEETING AND/OR SITE VISIT

A highly recommended (non-mandatory) information meeting, both in person and online, will take place on **25.05.2026 at 10:00 (local Laos time)** at the Programme LAO/035 office at 4<sup>th</sup> floor, Lao – Italian Building, Fa Ngum road, Phiawat Village, Sisattanak District, Vientiane Capital, Lao PDR.

## 11. COMPLEMENTARY OR ADDITIONAL SERVICES

This contract does not cover any supplementary or additional works. In the event where supplementary or additional works would be required (initially not included), its value will be limited to a maximum of 50% of the initial value of the contract. When several successive amendments are made, this limit applies to the value of each amendment.

## 12. ADDITIONAL INFORMATION

Negotiation is allowed under this tender procedure. The evaluation committee may, if it deems necessary, enter into negotiations with (i) the sole tenderer that has submitted an offer, or (ii) the tenderer that, under the terms of the TD, has submitted the highest ranked offer, or (iii) tenderers that have submitted tenders which are substantially compliant and economically most advantageous provided that there are no fully compliant and economically advantageous offers, and without fundamentally amending the initial provisions of the contract and in accordance with the principle of treating economic operators on equal terms.

If no technically substantially compliant offer is received for a lot, the contracting authority reserves the right to modify the list of items in this lot.